

## Linked Reference Sheet

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### Maria Eugenia Perez

1514 N 15<sup>th</sup> Terrace  
Hollywood Florid 33020  
(305)-308.7109

Professional References	Relationship and Range of Knowledge
<b>Gabriel Vargas Olivares</b> Executive Microsoft Premier Services. México-LATAM	<p>I supervised Gabriel while i was the Services Sales Project Operations Manager.</p> <p>“I had a pleasure of getting to know María Eugenia when I started my activities at Microsoft. Since then, we have done an excellent Business relationship. She is a very skilled on the operations and sales managing field. A very dynamic, proactive, enthusiastic and well thought strategies, she has shown visible results in the Region with her.”</p>
<b>Luciana Pereira</b> Services Sales Executive Brazil- Microsoft	<p>I supervised Luciana while i was the Services Sales Project Operations Manager.</p> <p>“I worked with Maria Eugenia for more than one year at Microsoft. She is an excellent professional, dedicated and always ready to help the team. I have good references from work her.”</p>
<b>Santiago Andres Elizalde</b> Account Executive en Data IQ Argentina Ex- Service Executive Argentina- Microsoft	<p>I supervised Santiago while i was the Services Sales Project Operations Manager.</p> <p>“Maria Eugenia is a person with many values, necessary conditions to be respected and appreciate her for any work team. She has a main characteristic, to be very dedicated, she does not let a single detail let go, she does not let anything unpredictable happen, and even more, she is constantly aware of what we need and watching how to help.”</p>
<b>Raúl Reyes</b> Services Sales Inside- Microsoft-Chile	<p>I supervised Raul while i was the Services Sales Project Operations Manager.</p> <p>“Maria Eugenia has demonstrated her efficient work through our training and sales development skills, making sure we have all the competencies and required tools to perform our job based on our role requirements. Today, our success for a large number of team members as Services Inside Sales Representatives (SISRs) in Microsoft Latam, it is thanks to her hard, perseverance and continues support and work to all of us.”</p>
<b>Carolina Florez Ibañez</b> Marketing Specialist at Microsoft Latin America- Colombia	<p>I supervised and worked with Carolina while i was the Sales Excellence Manager- Project Manager</p> <p>“Maria Eugenia, es una profesional del alto desempeño con capacidades analíticas muy enfocadas en el negocio. Comprometida y responsable.”</p>
<b>Alexandra Pompei</b> Regional Commercial Customer Service Lead at Microsoft Corporation- Brazil	<p>I worked with Alexandra while i was the Project Operations Manager for Servers and Tools.</p> <p>“Maria Eugenia is highly qualified professional with exceptional managing skills. She is very creative to solve problems and achieve results. I had a great experience working with her”</p>

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<b>Samantha Wehrung</b> Operations Manager at Microsoft Licensing, GP- US	I worked with Samantha while i was the Services Sale Operations Project Manager for Services.  “Maria Eugenia is a pleasure to work with. She is friendly but firm and knows how to get the job done. She collaborated very well with Sales and Operations to ensure the lines of communication were open and assisted with several process improvement initiatives. She is consistent and thoughtful in her approach.”
<b>Astrid Barrera</b> Consumer Channel Group at Microsoft- Guatemala	I worked with Astrid while i was the Project Operations Manager for Public Sector Education.  “Excelente, colaboradora, siempre dispuesta a ayudar, buena relaciones interpersonales. Líder Responsable y amplio conocimiento del negocio en diferentes regiones , LATAM”